UFOP Market Information Oilseeds and Biofuels

Contents

Price trends

Mean price	Week 51	Previous week	Trend
Producer prices in EUR/t			
Rapeseed	351,46	355,44	↘
Wholesale prices in EUR/t			
Rapeseed	365,00	370,00	↘
Rapeseed oil	729,00	740,00	↘
Rapseseed meal	245,00	237,00	↗
Rapeseed cake*	258,75	259,17	↘
Rapeseed future	363,75	365,25	↘
Wholesale prices in ct/l, excl. VAT			
Biodiesel	125,22	125,73	↘
Rs oil fuel	147,57	147,93	↘
Consumer prices in ct/l incl. VAT			
Bio fuel oil	90,45	90,95	↘
Diesel	139,78	140,74	↘
Futures in US-$/barrel			
WTI, Nymex	97,22	98,51	↘

* = compared with previous month, selling prices by mills, rapeseed cake with at least 10 % fat, rapeseed meal 0 %

Market Headlines

Oilseeds

- Rapeseed prices dropped sharply, pressured by ample global oilseed supply.
- Very few contracts concluded for the 2014 crop.
- EU rapeseed area for 2014 crop seen unchanged at 6.6 million hectares.

Oilmeals and oilcake

- No decline in soybean meal prices as active trading limits supply.
- Rapeseed meal prices are stable at a high level; increased use in compound feeds.
- Oilcake prices are virtually unchanged, supply is insufficient.

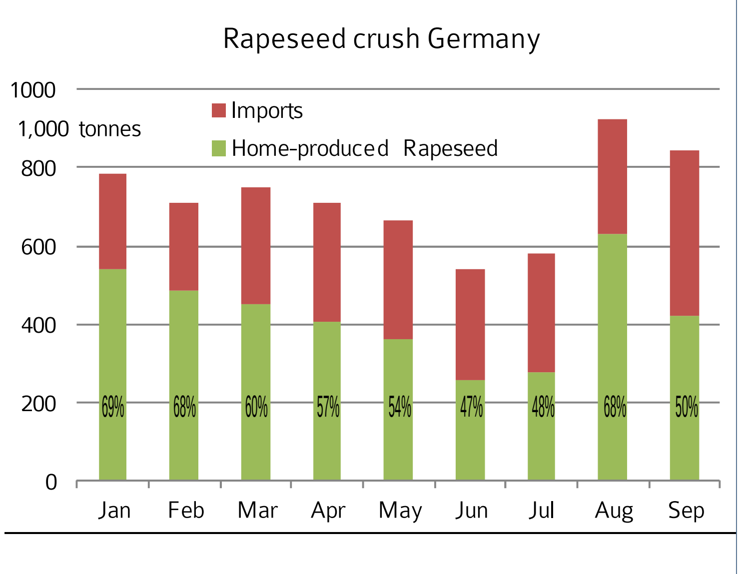
Vegetable oils

- Vegetable oil prices decline on pressure from ample supply.
- Cold pressed oil prices are stable, spread to extracted oil widens.

Biofuel

- Mineral oil prices are stable at nearly 45 euro cents per litre.
- Biodiesel-to-diesel price spread has been unchanged at just under 17 euro cents per litre for several weeks.

Chart of the week

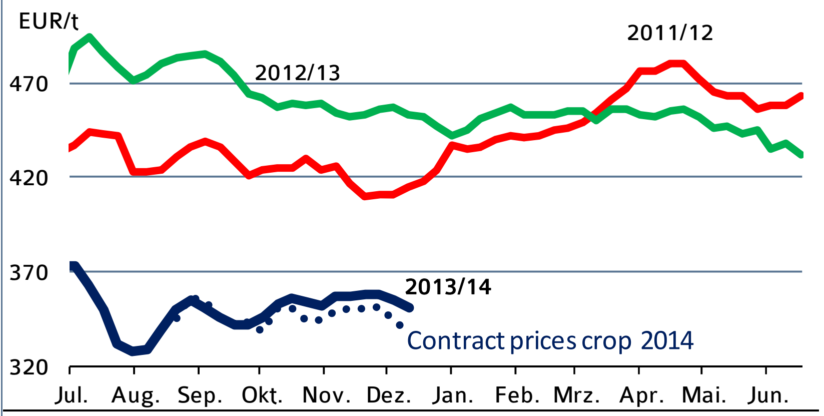


Source: BLE, AMI 2014

Edition Januar 2014

Market prices

Rapeseed producer prices
National average ex farm



Wholesale prices

In EUR/t on 18.12.2013, (collected at mills and trade)

	Rapeseed 2013 franko	Rapeseed fob	Rapeseed oil fob	Palmoil cif
Spot	365	245	729	636
Previous week	370	237	740	669

Source: AMI

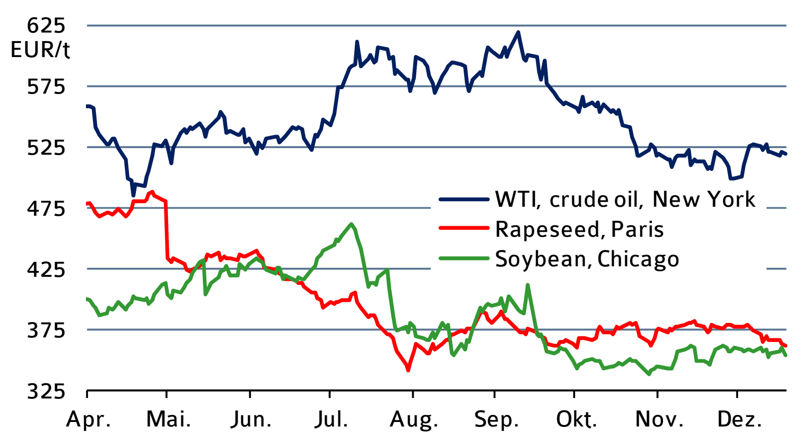
Contract prices for rapeseed cake & cold-pressed rapeseed oil

Ex works in EUR/t (reported by mills/traders on 10.12.2013)

	Rapeseed cake		cold-pressed rapeseed oil in Cent/l		
Monthly production	Price range	Previous month	Feed oil	DIN 51605	Fuel
< 100 t	255-275	255-275	83,80	89,80	147,57
> 100 t	250-260	255-260	pm: 84,00	90,00	147,93

Note: pm = previous month; crude rapeseed oil excl. tax
Source: AMI

International futures



Source: NYSE, CME

Rapeseed

Due to slow sales, the rapeseed market is governed by external influences. Most recently, these factors have included very weak vegetable oil prices, falling soybean prices and pressure from the surplus of Canadian rapeseed.

Rapeseed oil

Although nearby rapeseed oil fetches premium prices due to ample supply, the entire market segment is under pressure from low prices for soybean and palm oil futures. The overabundant supply in the US and East Asia forces prices down, because any pick-up in demand is nowhere in sight. Demand from biodiesel producers has climbed but has already been priced in. Nevertheless, the spread to soybean oil exceeds EUR 20/t.

Rapeseed cake

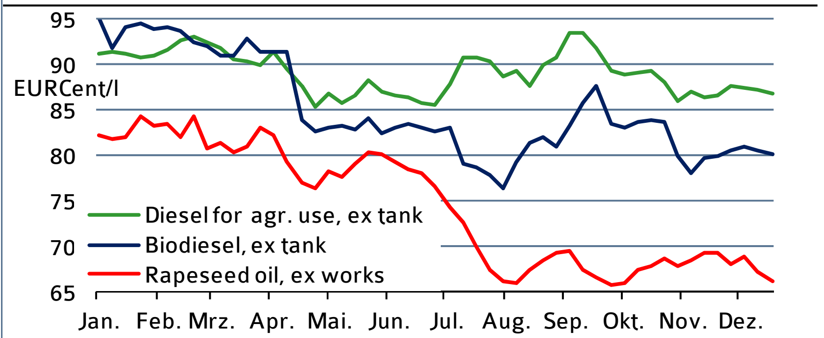
December 2013 prices asked for rapeseed cake have changed only marginally from the previous month. Proposals to compound feed manufacturers are marginally cheaper, but other than that prices remain stable. They averaged EUR 258.75/t, EUR 0.40/t less than in November 2013. In other words, the spread between rapeseed cake and extracted rapeseed meal has narrowed significantly.

Cold pressed oil

In December 2013, there was little movement in prices for cold pressed rapeseed oil. Demand is slow and more and more suppliers are pulling out of the petrol station business, because fuel is too expensive. Producers of edible oils don't normally supply to any other markets anyhow. Large volumes of cold pressed rapeseed oil are used as feed, and only a very low proportion goes into biodiesel fuel production. The new market incentive program may generate new stimuli, especially in Bavaria, because although tax reductions are still granted for agricultural diesel, rapeseed oil and biodiesel are still competitive and available locally, while ensuring recycling in agriculture.

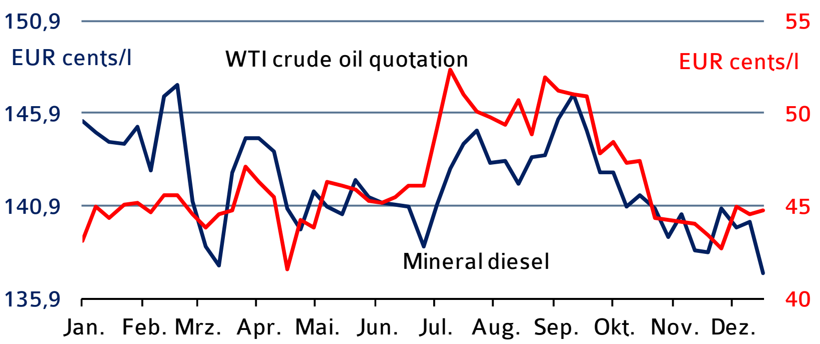
Biodiesel/ mineral Diesel

Wholesale prices excl. VAT



Note: Rapeseed oil and Biofuel for agricultural use are energy tax exempt. Diesel for agriculural use is taxed at 25.26 cent per litre. All prices exclude freight charges.

Prices at the pump incl. tax & crude oil quotes



Wholesale prices

Slightly more buoyant demand for biodiesel, combined with moderate supply, has recently prompted prices to climb slightly. The rise was also supported by crude oil prices that caused diesel prices to firm too. By contrast, the upsurge in rapeseed oil prices has stopped for the time being. The ample global supply of oilseeds puts pressure on feedstock prices and, consequently, also on asking prices for vegetable oils.

Prices at the pump

Prices for diesel at the pump have recently been lowered, failing to meet the price level of futures. The explanation is that crude oil was valued slightly higher at just under 45 euro cents per litre. Mid December diesel prices at the pump averaged 137.25 euro cents per litre, a low level last seen in mid March 2013. However, it is fair to assume that diesel prices at the petrol stations will rise shortly before the Christmas holidays.

Fuel consumption

Although the consumption of biofuels rose slightly in October 2013, the quantities were below the previous year's figures in the year-on-year comparison, falling 4 per cent short of the previous year's volume of 14 per cent.

Domestic consumption in 2013

in 1.000 t

											Cumulated	
	Jan.	Feb.	March	April	Mai	June	July	Aug.	Sept.	Oct.	2013	2012
Biodiesel for blending	144,6	156,6	182,8	153,1	197,5	189,8	187,6	206,2	189,5	190,0	1.785,7	1.997,1
Pure biodiesel b)	7,2	3,0	9,2	1,4	2,4	0,6	-1,6	1,5	1,4	2,4	27,6	103,9
Biodiesel total	151,8	159,6	192,0	154,5	199,8	190,4	186,0	207,8	191,0	192,4	1.813,3	2.101,0
Pure plant oil (PPO) b)	0,1	0,0	0,1	0,1	0,1	0,1	0,1	0,1	0,1	0,2	1,0	23,9
Biodiesel & PPO	151,9	159,7	192,1	154,6	200,0	190,5	186,2	207,9	191,1	192,6	1.814,3	2.124,9
Diesel	2.493,9	2.444,4	2.716,6	2.970,1	2.822,8	2.872,3	3.108,7	3.045,1	2.968,1	3.132,1	28.542,5	28.240,0
Biodiesel share in blending	5,8 %	6,4 %	6,7 %	5,2 %	7,0 %	6,6 %	6,0 %	6,8 %	6,4 %	6,1 %	6,3 %	7,1 %
Biodiesel + diesel + PPO	2.501,2	2.447,4	2.725,9	2.971,6	2.825,3	2.872,9	3.107,2	3.046,8	2.969,7	3.134,6	28.571,1	28.367,8
Share biodiesel & PPO	6,1 %	6,5 %	7,0 %	5,2 %	7,1 %	6,6 %	6,0 %	6,8 %	6,4 %	6,1 %	6,4 %	7,5 %
Bioethanol ETBE a)	10,1	11,3	15,2	11,5	11,0	11,6	12,7	12,6	11,6	15,2	122,8	119,7
Bioethanol for blending	85,8	78,4	82,7	89,6	94,5	95,5	94,3	89,8	88,5	90,4	869,1	916,8
Bioethanol E 85	1,3	1,0	1,2	1,3	1,2	1,2	0,9	1,4	1,0	1,0	11,7	18,4
Bioethanol total	97,2	90,7	99,1	102,3	106,6	108,2	107,8	103,5	100,9	106,5	1.001,7	1.051,7
Gasoline	1.377,7	1.324,2	1.490,3	1.582,6	1.597,5	1.570,4	1.644,9	1.648,2	1.604,5	1.632,8	15.459,9	15.542,8
Gasoline + bioethanol c)	1.378,8	1.325,0	1.491,3	1.583,7	1.598,5	1.571,5	1.645,7	1.649,3	1.605,3	1.633,6	15.469,7	15.557,9
Share bioethanol c)	7,0 %	6,8 %	6,6 %	6,5 %	6,7 %	6,9 %	6,6 %	6,3 %	6,3 %	6,5 %	6,5 %	6,8 %

Note: a) Volume percent of bioethanol in ETBE = 47 %; b) source: Statistisches Bundesamt, 'Taxation of energy products', chapter II: energy products (excluding heating fuels); taxation without amounts according to § 46 and § 47 EnergieStG; c) The proportion of gasoline fuels contained in bioethanol fuels have been offset; cumulated figures include (unpublished) revised monthly BAFA data

Source: Bundesamt für Wirtschaft und Ausfuhrkontrolle, AMI