UFOP Market Information Oilseeds and Biofuels

Contents

Price trends

Mean price	Week 10	Previous week	Trend
Producer prices in EUR/t			
Rapeseed	375,16	366,51	➚
Wholesale prices in EUR/t			
Rapeseed	408,00	395,00	➚
Rapeseed oil	745,00	722,00	➚
Rapseseed meal	283,00	278,00	➚
Rapeseed cake*	266,88	259,17	➚
Rapeseed future	406,75	394,50	➚
Wholesale prices in ct/l, excl. VAT			
Biodiesel	119,23	119,78	➘
Rs oil fuel	139,47	145,88	➘
Consumer prices in ct/l incl. VAT			
Bio fuel oil	90,19	89,88	➚
Diesel	137,28	138,74	➘
Futures in US-$/barrel			
WTI, Nymex	101,45	102,59	➘

* = compared with previous month, selling prices by mills, rapeseed cake with at least 10 % fat, rapeseed meal 0 %

Market Headlines

Oilseeds

- Climbing profits lead to increase in supply from producers, farmers are reluctant to conclude new-crop contracts.
- Sluggish soybean supply from South America drives US nearby futures contract to six-month high.
- Nearby in Paris cracks EUR 400 per tonne mark for the first time in nine months.

Oilmeals and oilcake

- Rapeseed meal prices at eight-month high, tight supply.
- Press-cake in strong demand, prices locally up EUR 15 per tonne on the previous month.

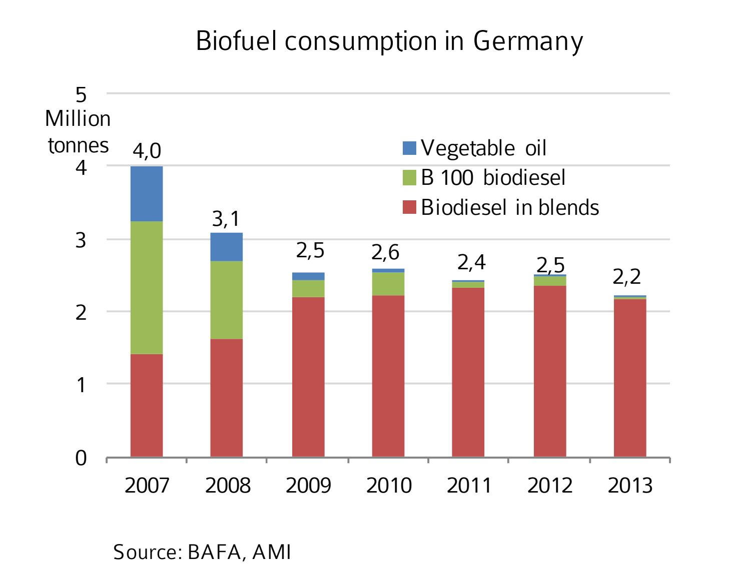
Vegetable oils

- Vegetable oil prices are on the upswing while demand is slow.
- Palm oil is nearly as expensive as sunflower oil.
- Cold pressed rapeseed oil turned firmer, extracted oil up 3 euro cents per litre.

Biofuel

- Mineral oil prices have recently slumped. For the time being, no supply shortages are expected from Ukraine and Russia.
- Firmer prices at the pump, demand for biodiesel surged.

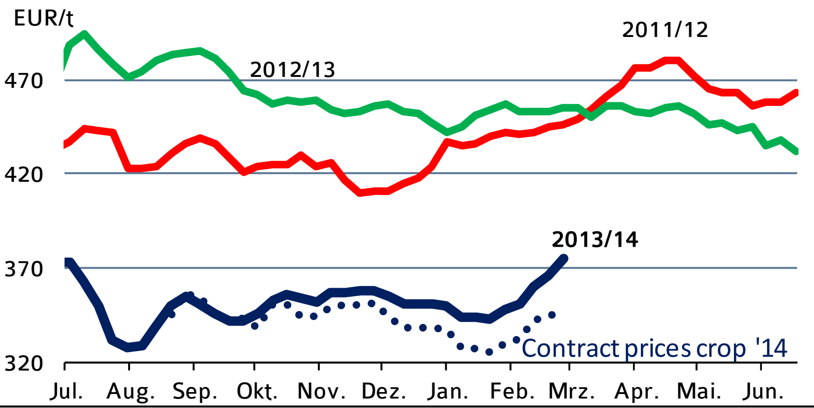
Chart of the week



Edition March 2014

Market prices

Rapeseed producer prices
National average ex farm



Wholesale prices

In EUR/t on 05.03.2014, (collected at mills and trade)

	Rapeseed 2013 franko	Rapeseed fob	Rapeseed oil fob	Palmoil cif
Spot	408	283	745	705
Previous week	395	278	722	700

Source: AMI

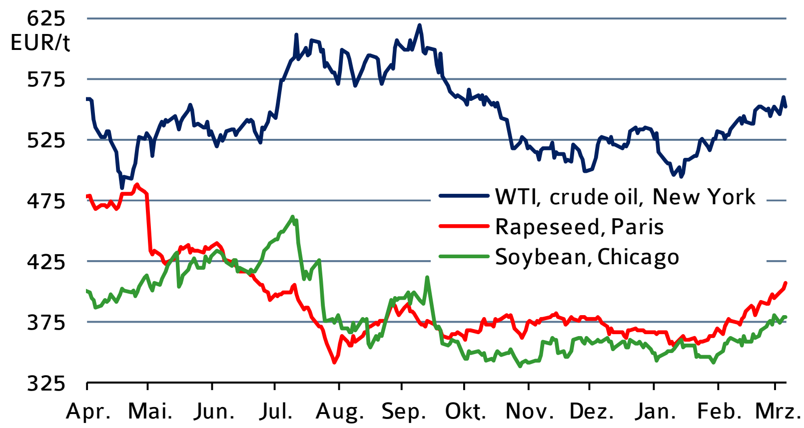
Contract prices for rapeseed cake & cold-pressed rapeseed oil

Ex works in EUR/t (reported by mills/traders on 18.02.2014)

	Rapeseed cake		cold-pressed rapeseed oil in Cent/l		
Monthly production	Price range	Previous month	Feed oil	DIN 51605	Fuel
< 100 t	260-285	260-270	85,25	85,60	139,47
> 100 t	255-255	250-270	VM: 84,50	84,20	145,88

Note: pm = previous month; crude rapeseed oil excl. tax
Source: AMI

International futures



Source: NYSE, CME

Rapeseed

Rapeseed prices rose sharply, based on firm soybean prices and buoyant processors' interest as supply was moderate. Farmers are reluctant to conclude contracts for new-crop material, although bids have recently been on the rise. However, the EUR 23 per tonne rise in a period of five weeks is hardly financially appealing. At the Paris stock exchanges during the same period, the August futures contract surged EUR 31 per tonne.

Rapeseed oil

Vegetable oil prices benefited from the sharp rise in raw material prices on the one hand and from the surge in palm oil prices on the other. Prices of palm oil are supported by brisk domestic biodiesel consumption and the anticipated decline in palm oil production. Pessimists see serious losses ahead in the wake of potential drought associated with the El Niño weather phenomenon.

Rapeseed cake

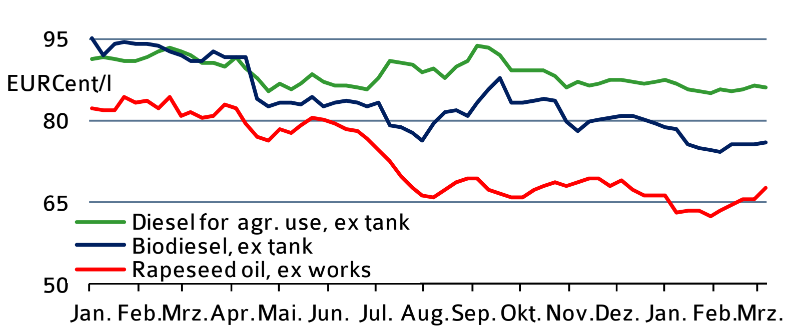
Asking prices for rapeseed cake were raised on climbing feedstock prices but also in line with firm rapeseed meal prices. In other words, some decentralised suppliers adjusted their asking prices by up to EUR 15 per tonne, asking on average EUR 267 per tonne, EUR 4 per tonne more than the previous month. Both livestock farmers and compound feed manufacturers have to fork out more now. Demand for oilseed cake has been steady with buyer interest even climbing locally.

Cold pressed oil

Demand for cold pressed rapeseed oil has hardly improved. Sluggish sales still continue to curb production, although production could actually be expanded due to buoyant demand for oilseed cake. Oilmills were able to pass on the rise in raw material costs to oil buyers only to a small extent. The prices asked for cold pressed rapeseed oil were slightly up compared to the previous month. Customers at the petrol stations even benefited from lower prices.

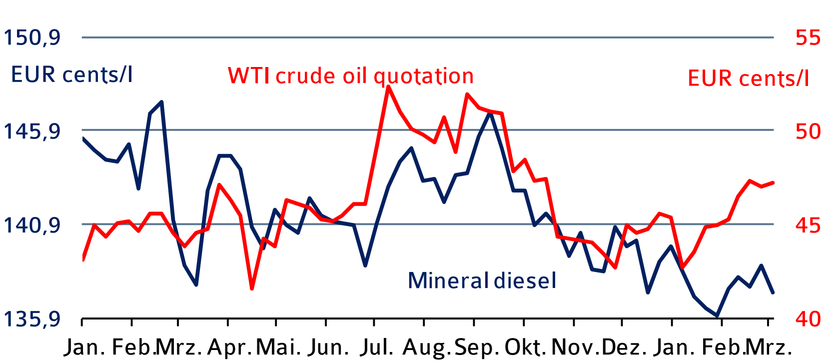
Biodiesel/ mineral Diesel

Wholesale prices excl. VAT



Note: Rapeseed oil and Biofuel for agricultural use are energy tax exempt. Diesel for agriculural use is taxed at 25.26 cent per litre. All prices exclude freight charges.

Prices at the pump incl. tax & crude oil quotes



Wholesale prices

The political disturbances in Ukraine caused a slight rise in prices asked for biodiesel. However, market participants believe that this trend will not last long. The arrival of summer diesel fuel could lead to a significant climb in prices.

Prices at the pump

Prices at the petrol stations followed the firm crude oil prices only slowly, especially because the firm euro curbed the upward price trend.

Fuel consumption

In 2013, the use of biofuels slightly declined. The drop in the proportion of biodiesel was especially sharp in 2013, because at the same time consumption of diesel fuel increased. At 2.2 million tonnes, the use of biodiesel for blending dipped 8 per cent. B100 use collapsed to 30,134 tonnes, from 131,032 tonnes in 2012. Due to the full taxation, B100 is no longer competitive. The theoretical petrol pump price at the end of February 2014 was at 166 euro cents per litre, whereas diesel was just under 139 euro cents per litre. The use of cold pressed rapeseed oil fuel also declined substantially. At 554 tonnes, it was down to only 5 per cent of the year-ago amount. 2013 demand for bioethanol was also down from 2012. It amounted to 1.206 million tonnes, a 3 per cent drop from the previous year.

Domestic consumption in 2013

in 1.000 t

	Jan.	Feb.	March	April	Mai	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Cumulated 2013	Cumulated 2012
Biodiesel for blending	144,6	156,6	182,8	153,1	197,5	189,8	187,6	206,2	189,5	190,0	186,7	184,4	2.161,6	2.344,3
Pure biodiesel b)	7,2	3,0	9,2	1,4	2,4	0,6	-1,6	1,5	1,4	2,4	2,3	0,3	30,1	131,0
Biodiesel total	151,8	159,6	192,0	154,5	199,8	190,4	186,0	207,8	191,0	192,4	189,0	184,7	2.191,8	2.475,3
Pure plant oil (PPO) b)	0,1	0,0	0,1	0,1	0,1	0,1	0,1	0,1	0,1	0,2	0,1	0,1	1,2	24,7
Biodiesel & PPO	151,9	159,7	192,1	154,6	200,0	190,5	186,2	207,9	191,1	192,6	189,1	184,7	2.193,0	2.500,0
Diesel	2.493,9	2.444,4	2.716,6	2.970,1	2.822,8	2.872,3	3.108,7	3.045,1	2.968,1	3.132,1	2.963,6	2.572,0	34.143,2	33.635,6
Biodiesel share in blending	5,8 %	6,4 %	6,7 %	5,2 %	7,0 %	6,6 %	6,0 %	6,8 %	6,4 %	6,1 %	6,3 %	7,2 %	6,3 %	7,0 %
Biodiesel + diesel + PPO	2.501,2	2.447,4	2.725,9	2.971,6	2.825,3	2.872,9	3.107,2	3.046,8	2.969,7	3.134,6	2.966,0	2.572,4	34.174,6	33.791,4
Share biodiesel & PPO	6,1 %	6,5 %	7,0 %	5,2 %	7,1 %	6,6 %	6,0 %	6,8 %	6,4 %	6,1 %	6,4 %	7,2 %	6,4 %	7,4 %
Bioethanol ETBE a)	10,1	11,3	15,2	11,5	11,0	11,6	12,7	12,6	11,6	15,2	10,7	11,2	154,5	141,7
Bioethanol for blending	85,8	78,4	82,7	89,6	94,5	95,5	94,3	89,8	88,5	90,4	83,9	82,7	1.040,5	1.089,7
Bioethanol E 85	1,3	1,0	1,2	1,3	1,2	1,2	0,9	1,4	1,0	1,0	1,2	0,5	13,4	21,3
Bioethanol total	97,2	90,7	99,1	102,3	106,6	108,2	107,8	103,5	100,9	106,5	95,6	94,3	1.206,1	1.248,8
Gasoline	1.377,7	1.324,2	1.490,3	1.582,6	1.597,5	1.570,4	1.644,9	1.648,2	1.604,5	1.632,8	1.472,1	1.476,9	18.419,7	18.484,9
Gasoline + bioethanol c)	1.378,8	1.325,0	1.491,3	1.583,7	1.598,5	1.571,5	1.645,7	1.649,3	1.605,3	1.633,6	1.473,1	1.477,3	18.430,8	18.502,3
Share bioethanol c)	7,0 %	6,8 %	6,6 %	6,5 %	6,7 %	6,9 %	6,6 %	6,3 %	6,3 %	6,5 %	6,5 %	6,4 %	6,5 %	6,7 %

Note: a) Volume percent of bioethanol in ETBE = 47 %; b) source: Statistisches Bundesamt, 'Taxation of energy products', chapter II: energy products (excluding heating fuels); taxation without amounts according to § 46 and § 47 EnergieStG; c) The proportion of gasoline fuels contained in bioethanol fuels have been offset; cumulated figures include (unpublished) revised monthly BAFA data

Source: Bundesamt für Wirtschaft und Ausfuhrkontrolle, AMI