UFOP Market Information Oilseeds and Biofuels

Contents

Price trends

Mean price	Week 8	Previous week	Trend
Producer prices in EUR/t			
Rapeseed	337,90	339,52	↘
Wholesale prices in EUR/t			
Rapeseed	349,00	356,00	↘
Rapeseed oil	702,00	703,00	↘
Rapseseed meal	178,00	188,00	↘
Rapeseed cake*	236,67	256,90	↘
Rapeseed future	348,50	353,75	↘
Wholesale prices in ct/l, excl. VAT			
Biodiesel	116,46	117,11	↘
Rs oil fuel*	-	-	→
Consumer prices in ct/l incl. VAT			
Diesel	95,93	95,98	↘
Futures in US-$/barrel			
WTI, Nymex	33,07	29,64	↗

* = compared with previous month, selling prices by mills, rapeseed cake with at least 10 % fat, rapeseed meal 0 %

Market Headlines

Oilseeds

- February 2016 rapeseed prices in Paris witnessed a massive drop as the market lacked momentum and prices for crude and soybeans were in decline.
- Weak euro offered some support, but nearby nevertheless slumped to 13-month low.
- Rapeseed trade failed to kick into gear; bids saw a massive decline.
- US soybean prices were fairly weak. Brazilian harvest progressed at a rapid pace. Prospects for Argentinian production continued to be good.

Oilseed meals and oilcakes

- Oilseed meal prices hit four-year low; demand was low despite drop in prices.
- Prices for rapeseed cake and rapeseed meal converged.

Vegetable oils

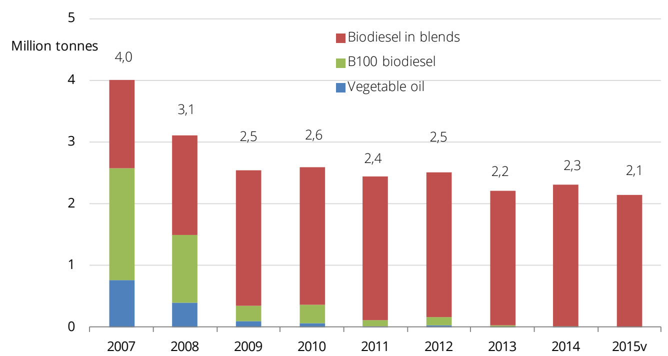
- Rapeseed oil prices levelled out at just above EUR 700 per tonne; demand was slack.
- Hardly any new business in feed oil.

Biofuels

- Amount of biodiesel used in blends dropped around 7 per cent in 2015, BAFA reports.
- Wholesale prices for biodiesel and diesel dipped further

Chart of the week

Biofuel consumption in Germany

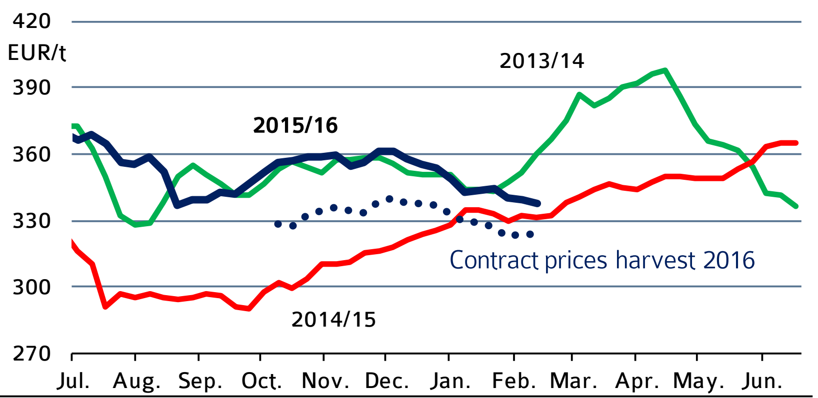


Source: BAFA, AMI

Edition
March 2016

Market prices

Rapeseed producer prices
National average ex farm



Wholesale prices

In EUR/t on 24.02.2016, (collected at mills and trade)

	Rapeseed 2015 franko	Rapeseed fob	Rapeseed oil fob	Palmoil cif
Spot	349	178	702	586
Previous week	356	188	703	586

Source: AMI

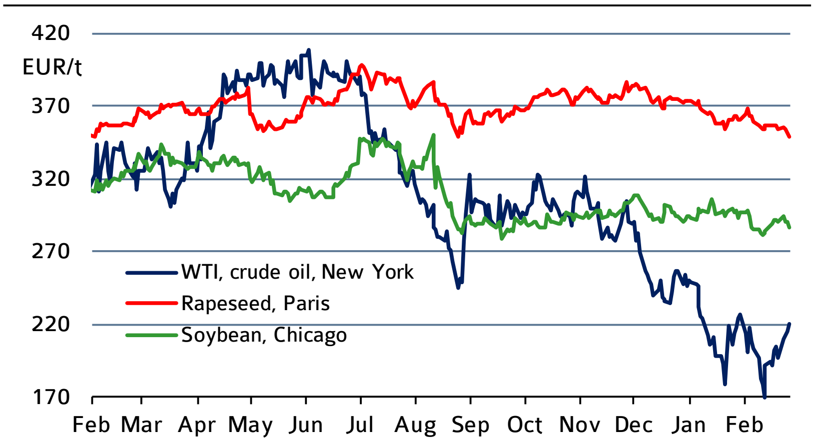
Contract prices for rapeseed cake & cold-pressed rapeseed oil

Ex works in EUR/t (reported by mills/traders on 23.02.2016)

	Rapeseed cake		cold-pressed rapeseed oil in Cent/l		
Monthly production	Price range	Previous month	Feed oil	DIN 51605	Fuel
< 100 t	245-270	240-260	80,03	79,78	-
> 100 t	200-240	220-240	pm: 80,78	74-86	-

Note: pm = previous month; crude rapeseed oil excl. tax
Source: AMI

International futures



Source: NYSE, CME

Rapeseed

Bids for rapeseed on the cash market continued to decline also in February 2016, based on weak rapeseed prices in Paris and, in some cases, reduced processors' premiums. Given the low price level, scant demand led to small supply. At the wholesale level, end of February 2016 bids for material for April delivery free at the Lower Rhine were at EUR 362 per tonne, down around EUR 14 per tonne from the previous month. Sales were virtually non-existent. The upcoming 2016 crop was still not yet a topic of conversation.

Rapeseed oil

Strong fluctuations in foreign currency exchange rates and volatile crude oil prices dampened the mood on the vegetable oil market, preventing day-to-day business from picking up. Demand for cold pressed rapeseed oil continued to be slow. Even a slight fall in prices failed to generate new business. By contrast, supply was adequate.

Rapeseed cake

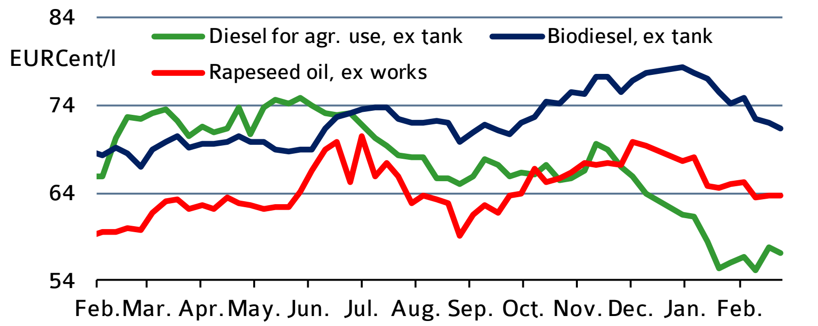
Wholesale prices for rapeseed cake continued to show a downward trend. At the end of February 2016, asking prices fob North-East Germany slid below the EUR 200 per tonne mark for the first time in more than four years. Consequently, February 2016 prices were, on average, EUR 15 per tonne below the previous month's mark because supply exceeded demand. The decentralised oil mills were not able to apply the previous asking prices, lowering them, in some cases, by up to EUR 10 per tonne. On average, asking prices stood at EUR 237 per tonne, down around EUR 4 per tonne from the previous month. Ex-farm prices for rapeseed meal reported by the chambers of agriculture slumped by 4.6 per cent in February, to just under EUR 223 per tonne.

Cold pressed rapeseed oil

The selling prices for cold pressed rapeseed oil were lowered slightly further. Feed oil sales were steady, but virtually no new customers were gained. However, February 2016 saw some batches being sold to CHP facilities, because the prices for competing palm oil had gone up considerably. At 56.70 euro cents per litre fob oil mill, the competitive position of rapeseed oil against mineral diesel continued to be low.

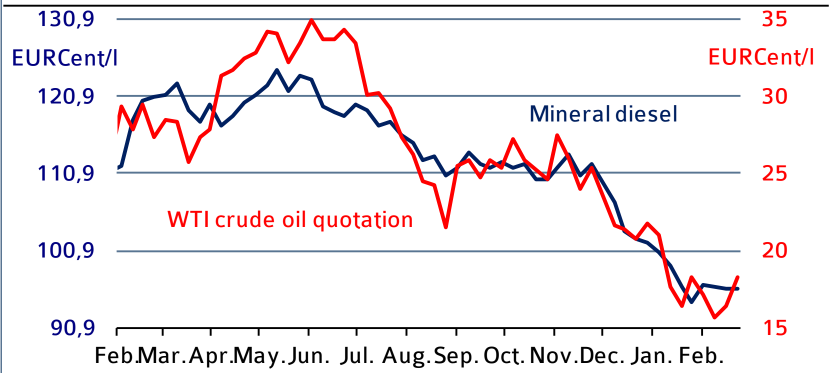
Biodiesel/ mineral Diesel

Wholesale prices excl. VAT



Note: Rapeseed oil and Biofuel for agricultural use are energy tax exempt. Diesel for agriculural use is taxed at 25.26 cent per litre. All prices exclude freight charges.

Prices at the pump incl. tax & crude oil quotes



Wholesale prices

Crude oil prices rose sharply in the second half of the month based on potential cuts in production in the key oil producing countries. Prices for mineral diesel also went up as a result, but February prices were, on average, still down around 1 euro cent per litre from the previous month. Meanwhile, biodiesel was down just over 3 euro cents per litre.

Prices at the pump

February pump prices for mineral diesel slid further, to on average 96 euro cents per litre. This translates to a drop of almost 2 euro cents per litre from the previous month's level.

Fuel consumption

Biodiesel used in blends in Germany amounted to just over 2.1 million tonnes in 2015, down just under 7 per cent from a year earlier. Since diesel consumption rose by 4 per cent to almost 37 million tonnes, the blending quota fell to 5.8 per cent, the lowest level seen in seven years. In 2014, the quota was 6.3 per cent. Consumption of B100 and vegetable oil fuel plummeted sharply from the previous year, to a vanishingly low level. At 2,000 tonnes, the use of vegetable oil as a fuel was not even at half the previous year's level. According to figures published by BAFA, 2015 consumption of bioethanol saw a slight decline. At a total of just under 1.2 million tonnes, it was down around 3 per cent from a year earlier.

Domestic consumption in 2015

in 1.000 t

	Jan.	Feb.	March	April	Mai	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Cumulated 2015	Cumulated 2014
Biodiesel for blending	161,7	165,2	188,9	190,0	205,0	190,7	190,2	185,4	165,1	159,4	167,4	168,8	2.145,2	2.310,5
Pure biodiesel b)	0,1	0,1	1,7	0,3	0,2	0,2	0,4	0,3	2,4	-0,1	-1,7	-0,4	3,5	4,9
Biodiesel total	161,9	165,3	190,5	190,3	205,2	190,9	190,7	185,7	167,5	159,3	165,7	168,4	2.148,7	2.315,4
Pure plant oil (PPO) b)	0,0	0,0	0,1	0,1	0,1	0,1	0,1	0,1	1,1	0,0	0,1	0,0	2,0	5,5
Biodiesel & PPO	161,9	165,3	190,6	190,4	205,2	190,9	190,7	185,8	168,6	159,3	165,8	168,5	2.150,7	2.320,9
Diesel	2.823,6	2.756,8	3.221,5	3.003,8	2.948,7	3.168,8	3.449,7	3.171,6	3.209,4	3.331,4	3.354,8	2.927,3	36.998,7	35.587,1
Biodiesel share in blending	5,7 %	6,0 %	5,9 %	6,3 %	7,0 %	6,0 %	5,5 %	5,8 %	5,1 %	4,8 %	5,0 %	5,8 %	5,8 %	6,5 %
Biodiesel + diesel + PPO	2.823,7	2.756,9	3.223,3	3.004,2	2.949,0	3.169,1	3.450,2	3.172,0	3.212,8	3.331,3	3.353,1	2.926,9	37.004,1	35.597,5
Share biodiesel & PPO	5,7 %	6,0 %	5,9 %	6,3 %	7,0 %	6,0 %	5,5 %	5,9 %	5,2 %	4,8 %	4,9 %	5,8 %	5,8 %	6,5 %
Bioethanol ETBE a)	9,7	9,2	7,4	8,9	11,0	10,1	9,8	8,6	8,5	10,4	11,5	12,6	119,2	138,8
Bioethanol for blending	66,3	53,0	78,6	89,3	96,7	89,9	96,6	100,0	90,5	88,4	82,8	88,8	1.048,6	1.082,0
Bioethanol E 85	0,1	0,4	0,7	0,7	0,7	0,7	0,7	0,6	0,4	0,4	0,4	0,4	6,7	10,2
Bioethanol total	76,1	62,6	86,6	98,8	108,2	100,7	107,0	109,2	99,4	99,2	94,5	101,7	1.173,4	1.229,3
Gasoline	1.464,1	1.310,4	1.580,4	1.525,3	1.575,7	1.552,5	1.655,7	1.617,8	1.522,5	1.623,1	1.468,3	1.527,2	18.264,8	18.526,6
Gasoline + bioethanol c)	1.464,2	1.310,7	1.581,0	1.525,9	1.576,3	1.553,1	1.656,3	1.618,3	1.522,9	1.623,4	1.468,5	1.527,5	18.270,3	18.535,1
Share bioethanol c)	5,2 %	4,8 %	5,5 %	6,5 %	6,9 %	6,5 %	6,5 %	6,7 %	6,5 %	6,1 %	6,4 %	6,7 %	6,4 %	6,6 %

Note: a) Volume percent of bioethanol in ETBE = 47 %; b) source: Statistisches Bundesamt, 'Taxation of energy products', chapter II: energy products (excluding heating fuels); taxation without amounts according to § 46 and § 47 EnergieStG; c) The proportion of gasoline fuels contained in bioethanol fuels have been offset; cumulated figures include (unpublished) revised monthly BAFA data
Source: Bundesamt für Wirtschaft und Ausfuhrkontrolle, AMI